



Physician Office Usage of Electronic Health Records Software

Overall Office Response
By Number of Physicians at Site
By Number of Exam Rooms at Site
By Average Daily Patient Volume
By Site Ownership
By Region
By Practice Specialty
By State
Vendor Market Share

Revised: February 2015

Physician Office Usage of Electronic Healthcare Records Software

Category	January 2015		January 2014	
	Yes %	No %	Yes %	No %
Overall U.S. Office Response	62.8%	37.2%	61.0%	39.0%
By Number of Physicians at Site				
1 physician	54.5%	45.5%	53.7%	46.3%
2 physicians	68.7%	31.3%	64.9%	35.1%
3 to 5 physicians	73.0%	27.0%	69.6%	30.4%
6 to 10 physicians	76.2%	23.8%	73.8%	26.2%
11 to 25 physicians	79.5%	20.5%	78.1%	21.9%
26 or more physicians	77.2%	22.8%	77.5%	22.5%
By Number of Exam Rooms at Site				
1 Exam room	33.7%	66.3%	39.7%	60.3%
2 Exam rooms	60.6%	39.4%	54.9%	45.1%
3 Exam rooms	66.6%	33.4%	60.9%	39.1%
4 Exam rooms	70.5%	29.5%	64.7%	35.3%
5 Exam rooms	72.3%	27.7%	66.7%	33.3%
6 to 10 Exam rooms	75.4%	24.6%	70.2%	29.8%
11 or more Exam rooms	78.8%	21.2%	74.8%	25.2%
By Average Daily Patient Volume				
1 to 50 patients	58.9%	41.1%	57.5%	42.5%
51 to 75 patients	75.2%	24.8%	70.8%	29.2%
76 to 100 patients	75.7%	24.3%	72.0%	28.0%
101 + patients	78.9%	21.1%	76.3%	23.7%
By Site Ownership				
Hospital owned	70.9%	29.1%	70.7%	29.3%
Non-Hospital owned	60.9%	39.1%	58.8%	41.2%
Health system owned	70.0%	30.0%	71.4%	28.6%
Non-Health system owned	60.7%	39.3%	59.0%	41.0%
By Region				
North	65.5%	34.5%	63.7%	36.3%
South	64.6%	35.5%	63.0%	37.0%
East	59.2%	40.8%	56.7%	43.3%
West	61.7%	38.3%	60.3%	39.7%

Source: SK&A
 January 21, 2015

Physician Office Usage of Electronic Healthcare Records Software (cont'd)

By Practice Specialty	January 2015		By Practice Specialty	January 2014	
Top 5 Specialties	%yes	%no	Top 5 Specialties	%yes	%no
Internal Medicine/Pediatrics	76.37%	23.63%	Dialysis	80.60%	19.40%
Radiology	70.61%	29.39%	Internal Medicine/Pediatrics	75.80%	24.20%
Urology	70.09%	29.91%	Nephrology	70.50%	29.50%
Pathology	70.02%	29.98%	Pathology	69.40%	30.60%
Nuclear Medicine	69.86%	30.14%	Radiology	69.20%	30.80%
Bottom 5 Specialties	%yes	%no	Bottom 5 Specialties	%yes	%no
Psychiatric	40.47%	59.53%	Addiction Medicine	44.00%	56.00%
General Preventative Medicine	39.89%	60.11%	Bariatrician	40.60%	59.40%
Holistic Medicine	33.33%	66.67%	Psychiatric	39.70%	60.30%
Other Specified	24.19%	75.81%	Holistic Medicine	37.20%	62.80%
Forensic Psych	24.00%	76.00%	General Preventative Medicine	35.90%	64.10%

By State	January 2015		By State	January 2014	
Top 5 States	%yes	%no	Top 5 States	%yes	%no
Wyoming	73.99%	26.01%	Utah	71.60%	28.40%
South Dakota	71.68%	28.32%	South Dakota	71.20%	28.80%
Utah	71.07%	28.93%	Wyoming	71.00%	29.00%
Iowa	70.21%	29.79%	Iowa	70.80%	29.20%
Arkansas	69.27%	30.73%	North Dakota	69.20%	30.80%
Bottom 5 States	%yes	%no	Bottom 5 States	%yes	%no
New York	57.41%	42.59%	New York	54.60%	45.40%
New Jersey	56.86%	43.14%	Louisiana	54.10%	45.90%
Louisiana	55.95%	44.05%	District of Columbia	53.60%	46.40%
District of Columbia	55.03%	44.97%	New Jersey	53.00%	47.00%
Rhode Island	54.20%	45.80%	Rhode Island	52.10%	47.90%

Source: SK&A
 January 21, 2015

EHR Vendor Market Share by Practice Size

Rank	Vendor Name	Number of Physicians in Practice					Overall
		1 to 3	4 to 10	11 to 25	26 to 40	41+	
1	Epic Systems Corporation	9.1%	20.1%	32.5%	41.8%	53.7%	11.6%
2	eClinicalWorks	10.7%	8.6%	5.4%	3.8%	0.0%	10.2%
3	Allscripts	8.1%	11.1%	11.5%	8.7%	7.4%	8.7%
4	Practice Fusion	8.0%	1.3%	0.2%	0.0%	0.0%	6.7%
5	NextGen Healthcare	4.9%	8.2%	9.2%	2.7%	4.1%	5.5%
6	General Electric Healthcare IT	3.0%	6.1%	6.6%	11.0%	8.3%	3.6%
7	Cerner Corporation	3.0%	5.1%	8.6%	11.0%	8.3%	3.5%
8	Athenahealth, Inc	3.6%	2.2%	1.0%	0.4%	0.8%	3.3%
9	McKesson Provider Technologies	3.4%	2.5%	2.4%	5.7%	3.3%	3.2%
10	AmazingCharts.com, Inc.	2.8%	0.4%	0.0%	0.0%	0.0%	2.3%
11	Greenway Medical Technologies, Inc.	1.7%	3.4%	2.1%	0.0%	1.7%	2.0%
12	e-MDs, Inc.	1.9%	1.3%	0.4%	0.8%	0.0%	1.8%
13	Care360, Quest Diagnostics	2.1%	0.4%	0.2%	0.0%	0.0%	1.7%
14	Vitera	1.6%	2.1%	1.3%	0.0%	0.0%	1.7%
15	MEDITECH, Inc.	1.4%	2.3%	3.6%	4.6%	0.8%	1.6%
16	Office Ally	1.4%	0.2%	0.0%	0.0%	0.0%	1.2%
17	Community Computer Service Inc.	1.0%	1.5%	0.7%	0.0%	0.0%	1.1%
18	BioMedix Vascular Solutions	1.1%	0.3%	0.0%	0.0%	0.0%	0.9%
19	NexTech Systems, Inc.	1.0%	0.5%	0.0%	0.0%	0.0%	0.9%
20	AdvancedMD	1.0%	0.2%	0.1%	0.0%	0.0%	0.9%
21	All Other Vendors (499)	29.1%	22.2%	14.0%	9.5%	11.6%	27.6%
	Grand Total:	100%	100%	100%	100%	100%	100%

Source: SK&A, January 2015.

SK&A Master Database Facts



The Highest Quality Syndicated Healthcare Database in the U.S.

- **100% Telephone Verified** by more than 118 research associates
- Over **100 data fields** maintained per record
- Office-based and hospital practitioners **verified at least 2 times annually**
- Includes **affiliations** for group practices and organizations

Our Research Center proactively maintains over **2 million** healthcare contacts and over **400,000** healthcare organizations.